

Don't let this Xmas pass without calling on us.

There's a Bargain for YOU in this Christmas Surprise Sale.

Prices on some standard Pianos reduced for this sale.

Read this advertisement carefully. You'll find surprise prices.

We take no liberties in our advertising. We back every word.

We are proud of our ability to guarantee complete satisfaction.

The Cable Piano Co. is Richmond's Music Department Store.

This is the Money-Saving Week of the Whole Year for Piano Buyers at the

CABLE PIANO COMPANY



Open to 9 P. M. Until Christmas



Open to 9 P. M. Until Christmas



VICTOR

The Name that Designates the World's Best Talking Machine.

The Cable Piano Company carries in stock the largest and most varied supply of Victors, Records and Supplies south of New York. We have in stock every Record named in the catalogue, and the new Records are on sale the 28th of every month.

Get a Victor for Christmas

Take your choice—a Victor for \$10, \$17.50, \$25, \$32.50, \$40, \$50, \$60 or \$100; a Victrola for \$125, \$200 or \$250.

Music Master Horn—scientifically made of finest selected wood. Try one on your Talking Machine. Increases quality and volume of tone 25 per cent. Prices from \$10.00 up.

Buy a Cabinet for Your Talking Machine Records

\$12.50 Record Cabinet \$8.00
\$22.50 Record Cabinet \$12.50
\$30.00 Record Cabinet \$17.00
\$54.00 Record Cabinet, inlaid mahogany \$35.00

PRICES SLASHED!

Good Medium Grade NEW UPRIGHT PIANOS

These Pianos are absolutely new, and offer an excellence in value never before approached. This is undoubtedly the best chance you have ever had. The offer is genuine—strictly bona-fide—and you are enabled to place a beautiful new Piano in your home at a very low price and on terms that no other manufacturer will make.

One lot NEW \$350 Upright Pianos will be sold this week

\$189 Terms, \$1.00 Per Week

One lot of NEW Upright Pianos will be sold this week

\$169 Terms, \$1.00 Per Week

Here Are Bargains for Conservative Buyers of Slightly Used Pianos

Many people of refined and cultivated taste know that a high-grade Piano, even though slightly used, is quite satisfactory, and therefore they consistently await an opportunity to secure such an instrument at a bargain price.

We are prepared at this time to supply some rare bargains in the highest grade Pianos at practically one-half their original price. Every instrument has passed through the Cable Piano Company's Factory Repair Department, under the supervision of expert factory workmen, and is practically as good as a new Piano.

READ CAREFULLY THE BARGAINS WE ARE OFFERING IN SLIGHTLY USED PIANOS

One \$550 Upright Conover Piano, slightly used	\$315
One \$550 Upright Conover Piano, slightly used	\$309
One \$500 Upright Conover Piano, slightly used	\$275
One \$450 Upright Conover Piano, slightly used	\$250
One \$450 Upright Cable Piano, slightly used	\$280
One \$450 Upright Cable Piano, slightly used	\$250
One \$400 Upright Cable Piano, slightly used	\$217
One \$400 Upright Cable Piano, slightly used	\$225
One \$400 Upright Cable Piano, slightly used	\$210
Three Schubert's \$400 Upright Pianos, slightly used	\$200
One Schubert \$400 Upright Piano, slightly used	\$190
Four \$350 Upright Kingsbury Pianos, slightly used	\$247
Two \$350 Upright Kingsbury Pianos, slightly used	\$227
Four \$300 Upright Wellington Pianos, full size, slightly used	\$190
Two \$300 Upright Wellington Pianos, full size, slightly used	\$175
One \$550 Mason & Hamlin Piano, slightly used	\$450
One \$350 Gilbert Piano, slightly used	\$137
One \$250 Bradbury Piano, slightly used	\$125
One \$500 Stieff Piano, slightly used	\$290
One \$550 Emerson Piano, slightly used	\$247
One \$350 Stieff Piano, slightly used	\$175
One \$400 Stieff Piano, slightly used	\$225

Terms: \$3.00, \$4.00, \$5.00, \$6.00 and \$7.00 per month.

A Few Dollars Will Make Your Old Piano Look Like New if You Send it to Our PIANO HOSPITAL

Our Factory Repair Department (211 North Third Street) has two floors, 100 feet by 50 feet, and is fully equipped for repairing, overhauling and thoroughly remodeling all kinds of Pianos and Organs. Twelve factory experts are engaged, and are turning out work that formerly could only be done in the larger cities. Piano cases scraped, revarnished and polished. New actions, or actions repaired and regulated. Metal parts renickelled or renewed. Light cases ebonized or mahoganyed. Pianos restrung. New hammers. Pedals repaired.

Special Attention is Given to Out-of-Town Orders. Correspondence Solicited and Visitors Cordially Invited to Inspect Our Stock.

THE INNER-PLAYER PIANO

Handsomest of all Christmas presents, and will brighten the home as no other instrument can.

It's easy to know why and how when we tell you that everybody can play an Inner-Player Piano.

Our warerooms is the only place in Richmond where the genuine Inner-Player Piano is sold.

Kingsbury Inner-Player Piano, 65-note	\$650
Kingsbury Inner-Player Piano, 88-note	\$700
Kingsbury Inner-Player Piano, 65 and 88-note	\$725
Cable Inner-Player Piano, 65-note	\$750
Cable Inner-Player Piano, 88-note	\$800
Cable Inner-Player Piano, 65 and 88-note	\$825
Euphonia Player-Piano, 65-note	\$550
Euphonia Player-Piano, 65 and 88-note	\$575

We carry a full and complete line of all Music, Vocal and Instrumental, for the Inner-Players. Prices, 50c, 75c and \$1.00 per roll.

Most Liberal Terms

Are made by which old instruments are taken in exchange for new or slightly used pianos. Drop us a line, phone or call.

Square Piano Bargains

Chickering, Knabe, Steinway, Pease, Hale—all Pianos that sold originally at from \$350 to \$650 each. They have practically been made over, and these Pianos will go at \$100.00 each.

There are also many Square Pianos in this sale at from \$25.00 to \$75.00.

We have also put in perfect condition for this sale a large number of used Parlor and Chapel Organs at from \$30.00 to \$50.00.

You'll Save Here

We have a lot of eight Cabinet Piano Players—Pianola, Chase & Baker and Imperial—slightly used. Original price \$150.00 to \$250.00. Will close out this week for \$75.00 each, with twelve rolls of Inner-Player Music.

Make your purchases now. Delivery made Xmas Eve.

Special!

Small Goods Department

Just a few suggestions from a large stock of great variety, from which many articles appropriate for Christmas gifts may be selected.

HARMONICAS.

"Trumpet Call" Horns that reproduce a regular band effect, \$1.50. "Silver Reed Harp," \$1.00. "Aeroplane Harmonica," 75c. Bugles, boys' Christmas delight, \$1.00 up.

Small Musical Instruments.

Violas, Banjos, Mandolins, Guitars, Accordions, Music Boxes, Autoharps. Holiday prices, from \$2.50 up.

Music Rolls, Satchels, Cornets, Clarinets, Occarinos, Harmonicas and Bugles.

Piano Scarfs, fine velour and silks. \$8.00 Sheet Music Cabinets, mirror top, \$4.00.

\$15.00 Sheet Music Cabinets, \$7.50. \$20.00 Sheet Music Cabinets, \$10.00. \$30.00 Sheet Music Cabinets, 15.00. \$54.00 Sheet Music Cabinets, mirror top and back, artistic design, \$30.00.

Cable Piano Company

"Richmond's Music Department Store"

213 East Broad Street

Phone Madison 2734

Cable Piano Company

"The Piano Centre of Virginia"

213 East Broad Street

Phone Madison 2734

SHOES

That go direct from the MAKER TO THE WEARER. That is what you get when you buy NELSON SHOES, and for that reason we sell Shoes cheaper than any one else can afford to sell them. We save you the middleman's profit.

For \$2.50, \$3.00 and \$3.50 we sell Shoes as good as others can sell at four and five dollars. All leathers and all styles for men and women.

The Nelson Shoe Co., 417 E. Broad St.

FORCED TO AWAIT DEATH'S COMING

Three Workmen Held Fast, Entrapped on Lake of Flowing Tar.

PITTSBURGH, Dec. 11.—Entrapped in a lake of flowing tar four men were held fast at the McClintock & Irvine Company's roofing plant, in this city early today and were compelled to watch the gradually approaching flames. Three of them were burned to death, but the fourth managed to extricate himself and escape the horrible fate of his fellow companions although he was seriously burned. The man who escaped with burns was Patrick Moran. It is said the men were not employed at the works, but since winter set in had been in the habit of sleeping there at night. In some manner the valve of a tar vat opened and before the sleeping men knew their danger they were engulfed.

Unable to free themselves although they struggled with all their might they saw the tar flow to a boiler where it was speedily ignited.

Then as the fire crawled towards them they frantically cried for help. The night watchman was attracted by the cries but was powerless to aid them. With a great effort Moran extricated himself but the other three were burned to death.

FAILED BANK'S CHECKS GOOD.

If Accepted in Payment Day Before Doors Were Closed.

NORFOLK, Va., December 11.—By an opinion handed down by Judge Martin in the court of law and chancery all persons who Friday, Aug. 6, 1909, gave in payment of debt uncollected checks drawn upon the Traders and Truckers

bank, which failed to open its doors Monday, Aug. 9, are relieved of further payment of the indebtedness providing they were losers in the failed bank to the amount of checks given with failure on the part of those receiving them to present the same for payment on Saturday before the failure.

Persons who did not give their checks on the Traders and Truckers until Saturday, Aug. 7, are not so relieved under today's decision, but must give new checks or cash in lieu of Traders and Truckers dishonored checks of Saturday. The case came up in the suit of George W. Taylor suing in the name of the Kennebec Ice Company for \$28.95 claimed to be owing by H. K. Rubalz, trading as

the City Wood, Coal and Ice Company. The defendant Aug. 6 gave to the plaintiff's agent a check on the Traders and Truckers bank for the above amount. The check when deposited by Taylor in another bank for collection was returned on Monday following the Taylor deposit for collection late Saturday.

It was shown that the defendant only had \$30 on deposit in the Traders and Truckers Friday, Aug. 6, but the latter said he had an understanding with the bank people that they would honor all checks for him even though he might not have enough to meet them in full as they came in.

The defendant showed also that he

made a deposit on Saturday morning and that had Taylor carried the check direct to the Traders and Truckers bank Saturday instead of depositing in another bank for collection he could have gotten his money.

The court held that failure on the part of Taylor to present the check direct to the Traders and Truckers bank on the day after, relieved the defendant from paying the debt over because the defendant had his funds or credit to meet the check and was a loser to the full amount of the same by reason of the bank's failure before the check was presented.

The court held that credit for payment of a man's check under such circumstances relieved him from second payment just as much as cash provided he was in the end a loser by the bank's failure to the amount of the credit that was or would have been extended upon the presentation of checks given.

In this instance the defendant who did not have enough money to meet the Taylor check when given on Friday made a deposit Saturday morning and the Taylor check would have been met had it been presented before closing time on Saturday.

The defendant claimed his credit would have cashed it Friday and the cash was on hand Saturday. This the court held was payment of the debt and Taylor lost.

The case is of interest because of the great many checks given under like circumstances on the Traders and Truckers bank.

Elegant Holiday Gifts.

THE NOWLAN COMPANY are Headquarters for ELEGANT GIFTS OF FINE DIAMONDS, WATCHES, JEWELRY, STERLING SILVER, GOLD and SILVER NOVELTIES, TOILET ARTICLES, etc., of the latest and most unique designs, and where quality is considered, their prices are the lowest.

921 EAST MAIN STREET.

TAKE A CRUISE TO THE WEST INDIES

An ideal trip for the winter months is to the beautiful West Indies, just off the Florida coast. We cannot undertake to describe this trip in this brief space, but we have abundant literature on the subject in the form of illustrated booklets, etc., which you can obtain at our office.

Call by and let's talk it over.

